

JUDGING BIDS

Make sure each contractor is bidding on the same scope and quantity of work. If different materials, quantities, or even different services are quoted, you're not comparing apples to apples. Never assume each contractor is offering the same services, materials or project follow-through. A quality job is different from a minimum job. Substantially different prices likely mean the bidding contractors plan to use different materials and different standards of work to offer you a lower price. Remember that craftsmanship counts and if a bid isn't clear, ask!

SHORTAGES

The work done may initially look good, but after a short time the surface starts to wear or fade because of inferior material used. This also could be a result of not enough coats applied during the job. Even if you don't have any blueprints to begin with, you should ask for drawings that confirm the areas of work and data sheets that describe the installation procedures.

TRICKS

If no contract is offered, insist on a written contract specifying in detail, the work to be performed and the agreed total price. Be sure you are not just getting the price per square foot. Chances are, unless you measured the area to be sealed you do not know what the total cost will be.

SCAMS

When considering hiring a traveling asphalt company, ask for local references and verify that the contractor is in compliance with all local licensing, bonding, and insuring requirements.

RIP OFFS

If you go for the lowest price, you may be making a costly mistake in the long-run. How is an asphalt repair being handled? Are they removing the bad asphalt and patching with new asphalt (the industry standard) OR are they patching the current asphalt with millings and spraying it with liquid asphalt (a common shortcut)?

FOR MORE INFORMATION OR TO GET A LIST OF OUR PREFERRED CONTRACTORS CONTACT US TODAY!



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